

# **EXHIBIT A**

UNITED STATES DISTRICT COURT  
DISTRICT OF MASSACHUSETTS

INTEGRATED COMMUNICATIONS & TECHNOLOGIES, INC., et al.,	:	
Plaintiffs,	:	Civil Action No. 1:16-cv-10386-LTS
v.	:	
HEWLETT-PACKARD FINANCIAL SERVICES COMPANY, et al.,	:	
Defendants.	:	

BEFORE THE HONORABLE LEO T. SOROKIN, DISTRICT JUDGE

## STATUS CONFERENCE

Monday, June 10, 2019  
2:45 p.m.

John J. Moakley United States Courthouse  
Courtroom No. 13  
One Courthouse Way  
Boston, Massachusetts

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## PROCEEDINGS

(In open court.)

THE DEPUTY CLERK: Today is June 10th, the case of Alexander Styller, et al., v. Hewlett-Packard, et al., civil action 16-10386 will now appear before this Court.

Counsel, please identify themselves for the record.

MR. JOFFE: Dmitry Joffe, counsel for plaintiff,  
and with me is Josh --

9 MR. MCGUIRE: Josh McGuire, also on behalf of the  
10 plaintiffs.

THE COURT: Good afternoon.

MR. JOFFE: Good afternoon.

MR. MCGUIRE: Good afternoon.

14 MR. CALLAGHAN: Anthony Callaghan, Your Honor, and  
15 Paul Saso from Gibbons PC, on behalf of the defendants.

16 MR. BUNIS: Michael Bunis, Choate, Hall, & Stewart  
17 on behalf of the defendants, as well, Your Honor.

18                   THE COURT: All right. Good afternoon. So I  
19                   looked at both of your status reports and let me see if --  
20                   there haven't been any developments since you filed those,  
21                   right?

MR. CALLAGHAN: Yes, Your Honor, there have.

23 THE COURT: Oh, all right. Maybe I should hear  
24 that first.

25 MR. CALLAGHAN: In our version of the status

1 report, we identified that we had received a production of  
2 documents from the plaintiffs.

3 THE COURT: 162,000 pages, I thought.

4 MR. CALLAGHAN: Yes. That was a sweetener, Your  
5 Honor. We've since received another 620,000 pages as of this  
6 past Friday and I believe when we were on the train on the  
7 way up here, we received almost another 1,000 pages on top of  
8 that and we have issues with those, we'll address them when  
9 Your Honor pleases.

10 THE COURT: Okay. So this is just -- I want to  
11 summarize where I think you all are and what's what, and then  
12 what questions are to resolve.

13 So the way I see it is the first question is  
14 inspection of the equipment and, from the defendants'  
15 perspective, you're done with inspecting it, you've had your  
16 experts look at it. They're preparing expert reports and I  
17 assume at some point those reports are ready.

18 MR. BUNIS: That's right, Your Honor. Exactly  
19 correct. We did the inspection in early May and we have a  
20 proposed schedule for dealing with that in the --

21 THE COURT: Right. From the plaintiffs'  
22 perspective, you haven't inspected it yet.

23 MR. JOFFE: Not yet, Your Honor.

24 THE COURT: And are you -- you're intending to  
25 inspect it, in your view, in advance of when the -- your

1 expert would have to do his or her expert report.

2 MR. JOFFE: Yes, Your Honor.

3 THE COURT: All right. Okay. Then with respect to  
4 documents and interrogatories, the way I read the reports are  
5 the production of documents and the answers to  
6 interrogatories from the defendants, that is defendants'  
7 answers to plaintiffs' requests, defendants' view is you're  
8 done. You've done your document discovery, you've answered  
9 the interrogatories. From defendants' view, there's no  
10 issues, at least in the status report.

11 From plaintiffs' view, with respect to defendants,  
12 it seems that there are some issues, from your perspective,  
13 that you think need to be conferred about and might or might  
14 not lead to a motion to compel. Would that be fair?

15 MR. JOFFE: That's fair, Your Honor.

16 THE COURT: All right. And then from -- with  
17 respect to documents and interrogatories' answers from the  
18 plaintiffs, what I infer from what's been described in the  
19 papers, plus Mr. Callaghan's short additional summary is that  
20 it's either -- well, I don't know whether it's done from --  
21 in plaintiffs' view, are you done producing, subject only to  
22 if they're unhappy with something that you agree with or  
23 subject only to a motion to compel, or are you not yet done  
24 in your view?

25 MR. MCGUIRE: I think there's a small number of

1 documents still to be produced, much smaller than the volume  
2 that's been produced to date, and that should be within the  
3 next week.

4 THE COURT: All right. So would you be, fair to  
5 say, that by June 17th you'd be done?

6 MS. MCGUIRE: I think that's a fair estimate.

7 THE COURT: Okay. And when you say a small number,  
8 small vis-à-vis 1,000, small vis-à-vis 160,000, or small  
9 vis-à-vis 600,000 documents?

10 MS. MCGUIRE: Much closer to the first.

11 THE COURT: 1,000.

12 MS. MCGUIRE: Yeah. It's sort of a clean up,  
13 additional set of search terms to be applied to a very small  
14 set of one custodian.

15 THE COURT: Okay. So close to done, subject to,  
16 from what I hear from Mr. Callaghan today and from what  
17 you've described in your status report, you think there are  
18 issues that maybe get resolved in meet and confer, and if  
19 they don't, lead to motion practice.

20 MR. CALLAGHAN: Your Honor, when we submitted the  
21 status report, that was our position. I think it may have  
22 become a little more unwieldy since then. We received on the  
23 Friday before the status report the 160, whatever it was,  
24 thousand pages. We have those uploaded on to a system that  
25 allows us to read them and sort of interpret them. That

1 hadn't been done by the time we submitted our status report.  
2 This stuff that we -- god knows when that will be done and  
3 unloaded so we can read it, but we have had a chance to  
4 review the stuff that came Friday a week ago --

5 THE COURT: I don't think god's going to give you  
6 an answer to that question. I think you're going to have to  
7 figure that answer out yourself.

8 MR. CALLAGHAN: Well, I'm always hopeful, Your  
9 Honor.

10 THE COURT: It's good to have hope. Some people  
11 say pray like there is god, but act like there isn't.

12 MR. CALLAGHAN: And stand at the back and leave  
13 after the first collection, Your Honor.

14 We've had a chance to review the indexes and some  
15 samples of the documents that were in that production. And  
16 our review, Your Honor, is -- and we have not had a chance to  
17 meet and confer on this, but our view is a large proportion  
18 of that which we reviewed is entirely nonresponsive, is  
19 completely irrelevant, and would, in any other context -- and  
20 I don't like to cast aspersions, but in any other context  
21 would be viewed as a dump of spam. And that's really  
22 concerning to us, so --

23 Where we were at the time our status report has  
24 shifted. We have not met and conferred on this. But  
25 somebody is going to have to review these documents and what

1       we just got last Friday and ascertain, number one, their  
2       relevance. Number two, their responsiveness. Number three,  
3       some of the custodians that appeared to have produced these  
4       documents were never identified before. Some maybe will be  
5       useful to us going forward. We may want to come back and get  
6       from those custodians, because we didn't know they existed,  
7       but there's 780,000 pages to be reviewed, your Honor. If  
8       it's on us to review them, we will be coming back before Your  
9       Honor and ask for a shifting of fees.

10                  THE COURT: All right.

11                  MR. CALLAGHAN: If not a preclusion.

12                  THE COURT: Okay. So then what I read -- so what I  
13       read from all of this is that one issue is you all want --  
14       there may be motions to compel or various discovery motions  
15       of one form or another coming and we need a date for that,  
16       that you both agree that June 14th for privilege logs, right?

17                  MR. CALLAGHAN: Not to speak for learned counsel,  
18       Your Honor, but that may have been a miscommunication on the  
19       final version of what we submitted. I think it was  
20       tentatively agreed that the date would be the 24th and there  
21       was a misstatement in an e-mail back and forth, but I think  
22       it was --

23                  THE COURT: So June 24th, rather than the --

24                  MR. CALLAGHAN: Is that correct, Dmitry, that we  
25       meant the 24th?

1                   MR. JOFFE: I believe we also -- we discussed it,  
2 Your Honor, in the context of expediting the decision on the  
3 issue of the counterfeit versus authentic equipment on  
4 exchange, expert reports, and actually staying fact  
5 discovery, staying further depositions, or request for  
6 admission, in a sense putting the issue of counterfeit --

7                   THE COURT: Yes. So what I understand you all  
8 wanted to do was resolve the paper discovery issues. That  
9 there would -- that the further production to come would be  
10 there might be some privilege logs, whether it's the 14th or  
11 24th, then you wanted to resolve those questions. Then you  
12 wanted to proceed to resolved the -- you both agreed to  
13 proceed to resolve on the question of the -- the authenticity  
14 or the counterfeit nature of the equipment at the time it was  
15 sold in -- not in India, but from India, and that the  
16 disagreement -- that you both agree to that process.

17                  The disagreement was that plaintiffs thought that,  
18 in addition to the paper -- it seems like, from the  
19 defendants' perspectives, the paper discovery plus experts  
20 was enough, plus possibly your 30(b) (6) with respect to the  
21 ESI. That that was the universe of discovery for proceeding  
22 to resolve the counterfeit question; is that right?

23                  MR. CALLAGHAN: That's correct, Your Honor.

24                  THE COURT: And depositions and request for  
25 admissions we've put off until after that was resolved, from

1 your view.

2                   In my impression from your status report,  
3 Mr. Joffe, was that you agreed with that with one caveat, and  
4 that was that you wanted, in addition, fact discovery into  
5 the March 13th -- I think it was 2013, but whatever your Gill  
6 letter, in which there were certain statements based on  
7 available evidence, what the letter expresses about the  
8 equipment.

9                   MR. JOFFE: Exactly right, Your Honor, and just a  
10 little bit broader. In 2013, the defendants inspected the  
11 equipment, wrote a letter in March, and in April, making  
12 statements.

13                  THE COURT: When you say "defendants inspected the  
14 equipment," who actually inspected the equipment?

15                  MR. JOFFE: There were teams of HP and HP China,  
16 and HPFS, in China, inspecting the equipment.

17                  THE COURT: So there were people, you say, from the  
18 entities you have sued?

19                  MR. JOFFE: Correct, Your Honor.

20                  THE COURT: Who went to China and who actually  
21 physically looked at the equipment.

22                  MR. JOFFE: Looked -- well, their representative  
23 Ming Dao, I believe, looked at the equipment. They have  
24 requested samples of transceivers from TT Global, who was in  
25 possession of three quarters of that equipment still. They

1 requested photos of that equipment and they --

2 THE COURT: So my question is, so first of all, do  
3 you -- what discovery do you want into that Gill letter, in  
4 any inspection?

5 MR. JOFFE: I want to -- to receive at least  
6 documents underlying the conclusions that they've reached in  
7 2013, because those conclusions --

8 THE COURT: And you've asked for those documents  
9 already.

10 MR. JOFFE: I've asked and I have not received.

11 THE COURT: So that's -- so we're not going to  
12 argue in a big way -- first, we're going to -- we're not  
13 going to bleed into argument in the motion to compel at the  
14 moment. You all basically, if I were to summarize it, are  
15 unhappy with the document production from the other side.  
16 Anybody disagree with that?

17 MR. CALLAGHAN: No, Your Honor.

18 THE COURT: Do you agree or disagree, Mr. Joffe?  
19 You're either happy with their document production, or  
20 unhappy with it.

21 MR. JOFFE: We're not very happy.

22 THE COURT: Right. Exactly what I said. So you  
23 agree with me?

24 MR. JOFFE: I agree with you. Yes, Your Honor.

25 THE COURT: Yes. Okay. So you're going to have

1 to -- we're going to talk about that in a minute. We're  
2 going to get that resolved. Maybe not today, but we're going  
3 to get it resolved. So what I want to know is not about your  
4 unhappiness with their document production. I want to know,  
5 other than what you get out of the motions to compel with  
6 each other, either the meet and confer, and if not, coming to  
7 me and me ordering whatever with respect to documents, is  
8 there anything else -- is that everything that you want in  
9 terms of that Gill letter?

10           In other words, you have what you have right now,  
11 you get what you get from meet and confer, you get whatever  
12 you get by coming to me. I'm going to give you all a chance  
13 to do that. And then when you're done with that, you'd have  
14 experts, you each have expert reports and expert depositions  
15 regarding this counterfeit question and then you're planning  
16 on doing a motion for partial summary judgment on that.  
17 That's the universe of discovery for this? I was unclear  
18 whether, in your status report, you wanted more than that.  
19 That's my question.

20           MR. JOFFE: Your Honor, that's pretty much it,  
21 except for when you limit to 2013. That's basically when the  
22 statements were made. However, however, the presumption that  
23 the expert is making is that the certain transceivers that he  
24 had determined to be counterfeit were not sold in 2011 to us,  
25 so they didn't come from HP. So some of the documents that

1 we want to see would come from 2011.

2 THE COURT: So those are documents?

3 MR. JOFFE: Yes.

4 THE COURT: So you're either going to -- and you  
5 don't have those now?

6 MR. JOFFE: No, we don't have all of the  
7 documents --

8 THE COURT: And you hope to get them in your meet  
9 and confer, correct? Right? So you hope to get them in your  
10 met and confer?

11 MR. JOFFE: Yes.

12 THE COURT: And if you don't get them in your meet  
13 and confer, then I'm going to give you a chance to file a  
14 motion and get them from me.

15 MR. JOFFE: Correct.

16 THE COURT: And then at the end of that process --  
17 we're not saying whether you get them or you don't, but you  
18 have what you have. And then, at that point, is that the end  
19 of discovery about this or not?

20 MR. JOFFE: About this issue, about the counterfeit  
21 versus the -- yes, I believe that would be.

22 THE COURT: Okay. So all that's left to tee this  
23 issue up about the counterfeit, is to resolve the disputes  
24 among yourselves about -- which you'll either resolve  
25 yourselves or you'll bring to me about the documents and then

1       the experts, and then we're done with that. Is that fair?  
2       Do you both agree to that?

3            MR. MCGUIRE: We agree.

4            MR. JOFFE: Yes, Your Honor.

5            THE COURT: Okay. Okay. So we'll come back to  
6       this in a minute, we'll need a schedule, time period for you  
7       to meet and confer and then file whatever motions you're  
8       going to file. I just have a couple of questions to clarify.

9           The way I understand it from your experts,  
10      Mr. Callaghan, is that there's 700 and some odd pieces of  
11      equipment and your expert, having looked at it, and his  
12      conclusion or her conclusion is that all of the ones that are  
13      by serial number, listed on the serial numbers that were  
14      original sold by HP India, he says those are authentic.

15           Among the other 130 odd, whatever it is, putting  
16      aside one that is too degraded to know about, of the others,  
17      there's 28 that he says are counterfeit and those aren't on  
18      the serial number list, and the rest, he hasn't determined  
19      yet or he can't determine.

20           MR. CALLAGHAN: Yes, Your Honor. We -- in our  
21      status report, I think we used the word "counterfeit." We  
22      had previously used the word "inauthentic" and we just need  
23      to drill him down on which of those it is.

24           THE COURT: Fine. So my question is the theory of  
25      your -- and I understand your theory, Mr. Joffe, that just

1 because it's not on the list of serial numbers from HP India  
2 doesn't mean they didn't sell it. But my question is, if he  
3 says 28 of these items, of these 734, were counterfeit, then  
4 your motion, which is essentially to knock out the first six  
5 claims, does that -- how do you win that, if 28 of them, by  
6 your expert, are conceded to be inauthentic or not authentic  
7 or counterfeit?

8 MR. CALLAGHAN: I'll let Mr. Bunis deal with that,  
9 Your Honor, but I think this came up when we previously  
10 talked and that would be the burden is on him to establish  
11 that we sold counterfeit goods.

12 THE COURT: I see. So basically the theory is the  
13 plaintiff has to prove that it came from you, it's not on the  
14 serial list, and absent other evidence, plus the Shinto, or  
15 whatever, that handled it between, that there wouldn't be a  
16 fair inference that it came from you?

17 MR. BROMLEY: That's correct. Essentially saying  
18 that the transceivers, the equipment that was sold by HPE to  
19 the plaintiffs, the corporate entity plaintiffs was genuine,  
20 all of it, genuine.

21 THE COURT: Because the 611 listed on the list of  
22 serial numbers your expert says are genuine and so -- and to  
23 the extent there's now -- well, it's in the US, but were in  
24 China, other ones, that are not genuine. There's no evidence  
25 that -- you say, that it came from you.

1                   MR. BUNIS: That's right and I would limit it to  
2 the serial number. In other words, the expert is going to  
3 file a report telling you all the reasons why he, in his  
4 expert experience and all that, can tell you why that  
5 equipment is genuine.

6                   THE COURT: Right, it's the tying it back is by the  
7 serial number.

8                   MR. BUNIS: That's right. Well, it's that, plus,  
9 right? He didn't limit his inspection to simply looking at  
10 the serial numbers and matching it up, but that's correct.

11                  THE COURT: I understand. Okay. I get it. Okay.  
12 All right.

13                  MR. BUNIS: Right, and it is his burden to  
14 demonstrate that what he said in the complaint, the  
15 allegations that are repeated throughout the second amended  
16 complaint, about how the equipment was counterfeit, it's his  
17 burden to demonstrate that, and we don't see how you get  
18 there.

19                  THE COURT: Okay.

20                  MR. BUNIS: In fact, I don't know --

21                  THE COURT: You don't see how you get there?

22                  MR. BUNIS: I don't know that -- to be clear, I  
23 don't know that there's a good-faith basis to establish even  
24 the allegation that what we sold them was counterfeit.

25                  THE COURT: You'd have to get first summary

1 judgment before you get to the question of good-faith basis  
2 on the allegation.

3 MR. BUNIS: Fair enough. Fair enough.

4 THE COURT: Go ahead.

5 MR. JOFFE: Yes, Your Honor, to that point, those  
6 are the very words that the defendants stated in 2013, that's  
7 why my clients went to jail. We're not making up those  
8 conclusions.

9 THE COURT: But you can't mix up, Mr. Joffe, people  
10 you sued and you didn't sue. You haven't sued -- was it H3  
11 China?

12 MR. CALLAGHAN: The H- --

13 MR. JOFFE: No, but I'm referring to the sentencing  
14 stated by HPFS India and David Gill in their letters.

15 THE COURT: Right, and that letter said based on  
16 available evidence. So it says what it says. We all can  
17 read it and we all know what it says. No one -- you all, I  
18 suspect, will concede that the letters says -- it is written  
19 in English, right? You concede that?

20 MR. JOFFE: Yes, and we have Chinese letters.

21 THE COURT: But you concede that Mr. Gill's letter  
22 is written in English?

23 MR. JOFFE: Yes.

24 THE COURT: Right, and it says what it says, right?

25 MR. JOFFE: Exactly.

1                   THE COURT: And no one disputes that it says the  
2 words that it says, but the question is what all that means  
3 and what the other evidence was at the time, what it means  
4 later. I'm not ruling on that, but it is what it is. But --  
5 and there's no evidence that Mr. Gill contacted the Chinese  
6 authorities before your clients were arrested to complain  
7 about their activities.

8                   MR. JOFFE: No. We don't have that evidence.

9                   THE COURT: And you don't allege that.

10                  MR. JOFFE: No, we don't allege that, correct.

11                  THE COURT: Right. And your allegation is that H3  
12 China did that, contacted the Chinese authorities before your  
13 clients were arrested?

14                  MR. JOFFE: Yes.

15                  THE COURT: And H3 China is not a defendant, right?

16                  MR. JOFFE: It's not.

17                  THE COURT: So I just think we should be careful in  
18 the words we use, to the extent you say defendants told the  
19 Chinese authorities that caused their arrest the conduct that  
20 most directly seems to have caused their arrest, as to what  
21 we know, was a complaint from H3 China. Maybe their  
22 relationship is such that they're responsible in some way, I  
23 don't know, but they're not a defendant. Okay.

24                  MR. JOFFE: But may I --

25                  THE COURT: Yes, you can briefly respond to it.

1                   MR. JOFFE: Another thing that you pointed out,  
2 that the expert report presumes that, because the serial  
3 numbers are not on the 2011 list of serial numbers that means  
4 it didn't come from HPFS. Your Honor, just to remind you,  
5 ICT took just one quarter of the equipment from India to  
6 China. The three quarters of the equipment remained in  
7 India, in the hands of TT Global, which acted as an agent for  
8 HPFS. And in 2012, TT Global sent a list of those three  
9 quarters of equipment still remaining in India, and that list  
10 contained a lot of transceivers, were listed them by serial  
11 numbers, 130 something transceivers, that were also not on  
12 2011 list. That was supplied by, in theory, if you recall  
13 that. So that undermines this presumption that the expert is  
14 using --

15                  THE COURT: So two things. Just a practical  
16 question. The reason -- most of this is going to be the  
17 subject of your motion, that's your argument and you have  
18 your argument and I'll resolve the motion. My only question,  
19 the reason that I'm asking a little bit about it now, is just  
20 to understand how sensible it is to go down this road of  
21 resolving this -- you both want to do it, so I'm inclined to  
22 do it.

23                  MR. CALLAGHAN: Your Honor, just briefly. This  
24 came up the last time we were here. It was produced to us  
25 then and we've since had a chance to analyze it and we

1 haven't met and conferred, because we haven't met and  
2 conferred. There's a simple reason for the missing -- it was  
3 actually not 135. It was 192 pieces of equipment that were  
4 listed in the India report from 2012, as opposed to what was  
5 in the report in 2011. The reason for that is they were  
6 later returned from Tata Consulting. The leaser later  
7 returned that equipment after the first 2011 schedule. If  
8 learned counsel was to review those particular 195, it would  
9 tell you that they were returned after the subject --

10 THE COURT: So they're on a later schedule.

11 MR. CALLAGHAN: They're on a later schedule, Your  
12 Honor, that's the reason.

13 THE COURT: Okay. So -- all right. So I'm willing  
14 to proceed in essentially in the bifurcated way that you both  
15 propose. So when do you want to file -- well, what it seems  
16 to me, at most, is coming is two discovery motions, one from  
17 the defendants and one from the plaintiffs. One from the  
18 plaintiffs complaining about anything and everything you're  
19 unhappy with with the defendants and with respect to  
20 documents and interrogatories, one from the defendants  
21 complaining about whatever you're unhappy about and want from  
22 the plaintiffs. When -- and you can file them at the same  
23 time. There's no reason they couldn't be filed at the same  
24 time, right? And then you file them and then they'll be  
25 oppositions and then replies if you want. And so how much

1 time do you need to file those?

2 MR. CALLAGHAN: Well, Your Honor, I did a thumbnail  
3 calculation on the way up and I allowed for ten seconds to  
4 review each of the 780,000 documents. That's a full year of  
5 one associate's time, that's three months of four associates'  
6 time. In order for us to be --

7 THE COURT: It's your grandchildren's college  
8 tuition.

9 MR. CALLAGHAN: Thank god. Again, invoking the  
10 deity, and I know he would probably object to appearing.  
11 Your Honor, the issue is how do we resolve that before we can  
12 tee up our motions on the discovery.

13 THE COURT: So it seems like you have two issues.  
14 Well, there's a couple of things. First of all, you must --  
15 this can't be the first time that you've received, whether it  
16 was a spam dump or relevant 600,000 documents. So I assume  
17 you have methods to review those documents. I will tell you  
18 that I was just at a conference a week and a half ago where I  
19 heard somebody presenting about something called "tar."

20 Are you familiar with that?

21 MR. CALLAGHAN: Paul is.

22 THE COURT: Right. So there are various methods to  
23 review it. I assume that you don't necessarily need to read  
24 all 680,000 documents in order to figure out the scope of  
25 whether you're happy or unhappy with what you receive. I

1 assume that you can talk to Mr. Joffe and that he will tell  
2 you what they did and explain it in some detail, so that you  
3 can simplify your understanding of what you have and figure  
4 out whether you're unhappy with it or not, first in terms of  
5 a spam dump, and second in terms of whether everything that  
6 you're entitled to is responsive. And so --

7 Because you certainly don't want a year or three  
8 months for four people, right? So I mean, I -- to some  
9 extent, you -- I still get back to the date. I will suggest  
10 that -- as I did for the last lawyers, I think, like, you've  
11 got 680,000 documents, it seems like custodians you've never  
12 heard of, right?

13 MR. CALLAGHAN: 780, Your Honor.

14 THE COURT: 780 custodians.

15 MR. CALLAGHAN: No, 780 pages of documents and --

16 THE COURT: 780,000 or 780?

17 MR. CALLAGHAN: 780,000, some from custodians that  
18 we didn't know about, but we may be interested in pursuing  
19 further.

20 THE COURT: So for like -- I assume, Mr. Joffe, you  
21 would like to get to judgment sooner, rather than later. Is  
22 that fair?

23 MR. JOFFE: Yes, Your Honor.

24 THE COURT: Your clients were in prison. They  
25 would like to get this case done and win, right? They would

1 like to get in front of a jury and get the money, so you  
2 would like to move quickly, rather than slowly. So it's in  
3 your interest -- I'm sure you would do it anyway, but it's in  
4 your interest to sit down with him and say this is how we got  
5 780,000 documents. This is what we searched, this is who we  
6 searched, this is who this person is, this is what they do,  
7 this is why we searched them, these are the terms, we  
8 searched them for, this is the scope of time we searched them  
9 for. That would be helpful to you, right?

10 MR. CALLAGHAN: Very, Your Honor.

11 THE COURT: Right. I mean, you have a choice. I'm  
12 not ordering you to do it, okay? It seems sensible for you  
13 to do it, because I assume you want to actually win money for  
14 your clients, so you could do that. If I find out that that  
15 wasn't done and it's -- and I need to delay the case for a  
16 long period of time to allow them to review it, then I have  
17 half a mind to have a hearing and order your clients in and  
18 explain to your client that you wouldn't do that. That this  
19 had delayed their case, and therefore, delayed their day to  
20 get before the jury to complain about the time they were  
21 imprisoned by the Chinese authorities, for which has  
22 substantially impaired their existence, and for which they  
23 seek money damages.

24 So all of this is about that. We are three and a  
25 half years into this case, would that be fair?

1                   MR. JOFFE: Yes, Your Honor.

2                   THE COURT: Right. And the defendants, whether  
3 they did it well or not well, they did their documentation  
4 production within the time I set, which was April 15th.  
5 That's the date from my review of the court docket, which I  
6 reviewed last night, said was the date for concluding  
7 document production.

8                   Does anybody disagree with that date?

9                   MR. CALLAGHAN: No, Your Honor.

10                  THE COURT: Do either of you?

11                  MR. JOFFE: No, Your Honor, though I believe  
12 we've -- did we ask for extension?

13                  THE COURT: Not from me. So -- and the bulk of  
14 your document discovery disclosures, some were done on  
15 April 17th or 18th. And 600 or 700,000 documents in --  
16 between May 31st and June 9th. So that's late. It's late  
17 the -- the first problem for being late is one of your own  
18 making, which it means this case is going to take at least  
19 six weeks longer than it otherwise would. Because if you did  
20 it -- if it had been done before April 15th, we would have  
21 been having these discussions earlier.

22                  So I just bring it to your attention, so far they  
23 haven't complained to me specifically that it was late. But  
24 I just bring it to your attention, because usually it's the  
25 opposite. I see the defendant saying we want more time, we

1 want to delay it, but I bring it up first, because it's your  
2 client's case. It's very serious allegations that you made  
3 in the complaint. Very serious. And obviously, very serious  
4 interests at stake. These people went to jail and so -- you  
5 know, it should be done right and well, but it should be done  
6 promptly.

7 So how long -- we know that the document discovery  
8 is going to be done by June 10th from the plaintiffs. So  
9 then how long do you want to file the motions?

10 MR. SASO: Your Honor, today is June 10th, I think  
11 we --

12 THE COURT: I'm sorry, June 17th. You're right.  
13 Thank you, I stand corrected. June 17th is when the  
14 plaintiffs will be done with the document production. So how  
15 long to file the motions?

16 MR. CALLAGHAN: Based on the volume we've received,  
17 Your Honor, unless we can maybe work out with the plaintiffs  
18 that they'll whittle down what we got to something more  
19 relevant or responsive, we probably need six weeks to review.

20 THE COURT: How many documents did you produce?

21 MR. CALLAGHAN: We produced a few thousand, Your  
22 Honor, maybe 4,000.

23 MR. JOFFE: 2,000.

24 MR. CALLAGHAN: 2,800, something.

25 THE COURT: How many people work for the plaintiff?

1                   MR. JOFFE: I'm sorry, Your Honor.

2                   THE COURT: How many people work for the plaintiff?  
3                   How many employees does it have?

4                   MR. JOFFE: Well, there are not many employees, but  
5                   for us, the time limit and the number of custodians was much  
6                   broader than for defendants. We had to -- I think the search  
7                   period was from 2010 until now and it turned out that we had  
8                   a lot of electronic data to process and running searches was  
9                   very time-consuming and produced a lot of responsive  
10                  documents. We -- every time we've run the search and see the  
11                  results, we would go back to defendants to try to limit the  
12                  search terms, because we were getting so many hits, Your  
13                  Honor, and the process, because of that amount of electronic  
14                  data, the process itself was taking longer than we expected.

15                  MR. SASO: Your Honor, I have to say that the  
16                  recent productions have sort of come as a shock to us, in  
17                  part, because you may also remember that there was an e-mail  
18                  migration that ICT did that we understand has limited ICT to  
19                  a single custodian that we at least knew about before we  
20                  received these document productions. So we thought that, in  
21                  terms of ICT business e-mails, that they were down to Alex  
22                  Styller, the president and CEO, was the one and only  
23                  custodian that they would have e-mails for. Although, in  
24                  addition, they may have personal Gmail accounts that they  
25                  would search.

1           But yes, now we have three quarters of a million  
2 pages of e-mails relating to Coke versus Pepsi and, you know,  
3 Groupon deals. So it's not about the amount of custodians or  
4 the number of years. We are talking about not hundreds or  
5 thousands, but hundreds of thousands of literal spam. If you  
6 search for the word spam, you will get tens of thousands of  
7 hits.

8           THE COURT: So why don't we do this. For the  
9 motions to compel, July 21st. If you think that, based on  
10 July 21st, there's further issues to be raised based on the  
11 volume that you receive, because the explanation and whatever  
12 you've done back and forth is not sufficient to put you in a  
13 place, then you file a motion to compel as to what you can  
14 and you file a separate motion explaining what issues are --  
15 what else you have to do, how long you reasonably think it  
16 would take, and what potential issues there might be. They  
17 may evaporate as you go along, or they may not. And you file  
18 that at that time and that will give you enough time to at  
19 least figure that out. It seems to me.

20           So July 21st for that. Two weeks for -- which is  
21 essentially 30 days after the production is complete. Two  
22 weeks to opposition, one week for reply. Five-page minimum.  
23 In addition, there's -- so the 22nd, I'm sorry. 22nd,  
24 because that's a Monday. Two weeks after for the opposition,  
25 a week after for the reply.

1           I don't need -- for most of the issues with respect  
2 to the discovery, I don't need a lot of law. I'm more  
3 interested in what was the request, what was the response,  
4 what do you want, and why are you entitled to it, or why  
5 aren't they. And you should pay particular attention with  
6 regard to the local rule, which specifies how to do what  
7 needs to be within a motion to compel.

8           And second, you had a motion, an issue with respect  
9 to one of the two third parties you took discovery from. Is  
10 that resolved, or are you going to want to file a motion with  
11 respect to that?

12           MR. CALLAGHAN: We may give one more -- we take one  
13 more opportunity to make them --

14           THE COURT: Fine. If you want to file a motion  
15 about the third-party discovery, you file it by July 21st,  
16 and that will be a different motion addressed to a different  
17 party. That would resolve that.

18           Then my thought would be 30 days after whatever  
19 discovery, if any, is produced in response to my order,  
20 plaintiffs' expert report is due on the inspection of the  
21 equipment. 30 days after that is defendants' report and  
22 30 days after that the depositions of the experts. So if I  
23 say no more discovery for anyone, 30 days from the date of my  
24 order. If I say discovery, I'll set a date for when to  
25 produce whatever extra discovery I order, and then it would

1       be 30 days after the production, the plaintiffs' expert, and  
2       then the defendants' expert. And if you think, after looking  
3       at it and what the nature of the discovery is, you need to  
4       push that back for some reason, you can tell me, but  
5       otherwise that and 30 days after depositions for expert  
6       reports are done.

7                   Mr. Callaghan, your motion for partial summary  
8       judgment will be due 30 days after that would be the  
9       plaintiffs' opposition, two weeks after that, the reply.

10                  The Request for Admissions and the depositions,  
11       other than the 30(b) (6) deposition with respect to the ESI,  
12       will be stayed pending the resolution of motion for partial  
13       summary judgment. After that, I would look to all of you to  
14       see what kind of schedule we should set to go forward. With  
15       respect to the 30(b) (6), you can take that whenever you want.  
16       I understand why you put that off and that's not subject to  
17       the April 15th deadline. So you can -- you get it once,  
18       but -- with respect to that, but if you want to wait until  
19       you get all the documents or wait until after, then you can.

20                  MR. CALLAGHAN: Thank you, Your Honor.

21                  THE COURT: All right. Is there anything else to  
22       resolve at the moment?

23                  MR. JOFFE: No, thank you, Your Honor.

24                  THE COURT: All right. Nothing else for you?

25                  MR. CALLAGHAN: Other than Your Honor had asked

1 previously what these transceivers were. I brought a couple  
2 of samples, if you want to see them, but we can bring them  
3 the next time to --

4 THE COURT: Just let me see one right now for a  
5 minute.

6 MR. CALLAGHAN: May I approach?

7 THE COURT: Yes. So these go inside, they  
8 basically plug into a computer or a rack?

9 MR. CALLAGHAN: Yeah, they're sort of a facilitator  
10 of communications between equipment on a network and they  
11 speed things up and they pass you a volume of gigabytes of  
12 information and make it a lot more efficient.

13 THE COURT: I see. Okay. I got it. So these are  
14 what are alleged to have been counterfeit.

15 MR. CALLAGHAN: There's two versions, XFPs and  
16 SFPs. I that's an SFP you have in your hand. The SFPs are  
17 slightly larger in size.

18 THE COURT: Okay, but similar in idea. Okay.  
19 Fine. Thank you. Anything else?

20 And show it to Mr. Joffe, if he hasn't seen it.

21 Okay. All right. Thank you very much -- so I'm  
22 not going to set another date to see you, because the next  
23 thing will presumably either be a hearing on the motion --  
24 motions to compel or summary judgment, depending on how it  
25 goes.

1           All right. Thank you very much. We're adjourned.

2           (Court in recess at 3:20 p.m.)

**CERTIFICATE OF OFFICIAL REPORTER**

I, Rachel M. Lopez, Certified Realtime Reporter, in  
and for the United States District Court for the District of  
Massachusetts, do hereby certify that pursuant to Section  
753, Title 28, United States Code, the foregoing pages  
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regulations of the Judicial Conference of the United States.

Dated this 8th day of August, 2019.

/s/ RACHEL M. LOPEZ

Rachel M. Lopez, CRR  
Official Court Reporter